

# Republic of the Philippines Professional Regulation Commission Manila



100%

#### PROFESSIONAL REGULATORY BOARD OF REAL ESTATE SERVICE

# ON MARCH 31, 2019 (WRITTEN) AND APRIL 23-26, 2019 (REVALIDA) IN MANILA

PROGRAM OF THE REAL ESTATE CONSULTANTS LICENSURE EXAMINATION

DATE/TIME	SUBJECTS	WEIGHT
MARCH 31, 2019 (SUNDAY)		
7:00 a.m. – 7:45 a.m.	General Instructions and Filling-out of Forms	
8:00 a.m. – 12:00 nn	Fundamentals of Real Estate Consulting	30%
1:00 p.m. – 5:00 p.m.	Professional Consultancy Practice	30%
APRIL 23-26, 2019 (TUESDAY,	WEDNESDAY, THURSDAY AND FRIDAY)	
9:00 a.m. – 5: 00 p.m.	Project Feasibility Study (PFS)	20%
	Defense/Revalida of the PFS	20%

Coverage of Examination for the Written Examination:

### **Fundamentals of Real Estate Consulting**

- 1. Fundamentals of consulting
- 2. Standards and ethics
  - 2.1 USPRCP (Uniform Standard of Professional Realty Consultant Practice)
  - 2.2 National code of ethics and responsibilities
- 3. Real estate finance and economics
- 4. Land management system and real property laws
  - 4.1. P.D 957, B.P. 220, Family Code, Civil Code, Commercial Laws, National Internal Revenue Code, RESA 9646/IRR
  - Condominium Law, Real Estate Investment Trust (REIT), Time Sharing, Cooperatives

## **Professional Consultancy Practice**

- Consulting tools and techniques which include project feasibility study and investment measurement tools
- 2. Real estate consulting and investment analysis
- 3. Consulting for specific engagement, which includes consulting residential, commercial, industrial, recreation and resort and hotel properties, and consulting for government and corporate and financial institutions
- 4. Consulting for distressed properties
- 5. Leasing and buying analysis of properties
- 6. Business communication/Technical writing
- 7. Environmental Impact Assessment (EIA) Study
- 8. Current Events
- 9. Cases Studies

#### **GENERAL INSTRUCTIONS:**

 Check or verify your school/building assignments at the PRC official website (www.prc.gov.ph) or thru the Notices/Announcements to be posted at the PRC premises two (2) to three (3) working days before the date of examination. Bring your NOTICE OF ADMISSION when you verify your school/building assignment. Visit your school/building assignment prior to the day of the examination.



- Report to the school/building assignment before 6:30 a.m. on the first day of examination to verify your room and seat number. Be punctual. Late examinees will not be admitted.
- 3. Examinees are required to wear the following attire every examination day:

Male:

White polo or shirt with collar (without any seal, logo or mark)

Decent slacks or pants

**Female**: White blouse or shirt with collar (without any seal, logo or mark)
Decent skirt or pants

- 4. Bring the following on examination day:
  - a. Notice of Admission
  - b. Official Receipt
  - c. Two or more pencils (No. 2)
  - d. Ball pen with BLACK INK ONLY
  - e. One (1) piece Long Brown Envelope
  - f. One (1) piece Long Transparent (non-colored) Plastic Envelope (for keeping your valuables and other allowed items)
- 5. The following are **PROHIBITED** inside the examination premises/rooms.
  - a. PROGRAMMABLE CALCULATORS
  - b. CELLULAR PHONES, SMART SWATCH, EAR PLUGS, TRANSMITTERS, PORTABLES COMPUTERS, BLUETOOTH AND OTHER ELECTRONIC GADGETS/DEVICES WHICH MAY BE USED FOR COMMUNICATION PURPOSES.
  - c. Bags of any kinds (ladies bag and shoulder bags, attaché case, backpacks, etc.)
  - d. Other examination aides not stated on this program.
- Read carefully and follow the instructions on your Notice of Admission and Examinees Kit.

### SPECIAL INSTRUCTIONS: FOR REVALIDA

- Project Feasibility Study (PFS) Format should be in five (5) hardbound/softbound copies in standard A4 size bond paper (Substance 70), using Arial font size 12, line spacing of 1.5 lines with the following margins: Left-1.5 inches, Top, Bottom and Right-1 inch. Saved in (5) USB flash drives
- PFS should have the following contents: (a) Market Aspect; (b) Financial Aspect; (c) Social Aspect/Community Impact; (d) Environmental Aspect and (e) Recommendation(s) and Conclusion(s). PFS should have connection with Real Estate Development project.
- 3. Each examinee is required to have a maximum of fifteen (15) minutes of power point presentation of the PFS Executive Summary.
- Examinees should be in proper Business Attire.

Manila, Philippines January 14, 2019

APPROVED: ,

HON. OFELIA CABINAG Chairperson, PRB of Real Estate Service

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CERTIFIED CORRECT:

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ATTY. LOVELIKA T. BAUTISTA Chief, PRB Secretariat Division

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